

2020 Highlights

**4 Releases
with 56
Improvements**



MAS Consolidation
Consolidated 24 Schedules into one, began last step of multiple contract consolidation.

Commercial Platforms
Awarded contracts, launched Proof of Concept with participating agencies.

Catalog Management
Developing Authoritative Catalog Repository, Common Catalog Platform, & Verified Products Portal.

beta.SAM.gov Transition
Consolidated disparate systems into one with more intuitive navigation and expanded capabilities. CFDA.gov, WDOL.gov, FBO.gov, FPDS.gov.

Process Automation
Saved thousands of hours via four bots in FY20 that automate routine tasks in acquisitions.

COVID-19 Support
Buying guides, tools, and support for Federal, state, and local governments.

Digital Experience
Launched effort to consolidate and simplify the online experience for customers.

GSA Advantage!® Enhancements
Improved search, multi-factor authentication, enhanced data quality.



Winter 2020

**Total Improvements
11**

MAS Consolidation
Released **Mass Modification**, moving all current MAS contractors to the new MAS solicitation.

Standardized Pricing Submission
Improved **templates for offers and modifications**, including the new Price Proposal Template.

Task Automation
"Truman Bot" automated the MAS new offer review process, letting Acquisition Professionals focus on high-value work.

Commercial Platforms
One-on-one meetings with agencies shed light on how the **Commercial Platforms proof of concept** could modernize and simplify the buying experience.

Prohibited Practices "RoboMod"
Used **data analytics** to ensure that the products & services available on FAS acquisition vehicles were compliant, safe and easy to use.



Process Automation

Automation: The "Truman Bot" has saved 3200+ hours to date by automating the MAS new offer review process. FAS also improved efficiency in contractor assessment reports, saving 500+ hours already in FY21. The **new Contract Acquisition Life-cycle Management (CALM) System** will also use automation to allow Acquisition Professionals more time to focus on higher value work. And the **Catalog Management Bot** speeds up the process to negotiate and approve a catalog or price modification.

beta.SAM.gov Transition
FBO.gov retired and transitioned to beta.SAM.gov, adding new capabilities for users

INFORM Pilot
Shared more information with suppliers to improve the **overall quality of proposal submissions**, increase competition, and improve the transparency in GSA's award decisions.



Spring 2020

**Total Improvements
11**

COVID-19 Response
Buying guides and tools supported the governmentwide COVID-19 response, helping Federal, State, and Local partners obtain the materials and services they needed for mission-critical work. More than 500 FAS employees were specifically called upon to provide COVID-19 support and may continue to support these efforts today.

COVID-19 Support
COVID-19 buying guides and tools supported governmentwide responses.



GSA Advantage!
Enhanced search and compare **features and improved data quality** on GSA Advantage!®

FPDS Reports Transition
FPDS Contract Data Reports became available on beta.sam.gov.

AAS Innovation
Assisted Acquisition Services expanded its use of **new acquisition authorities** to bring innovation into the procurement process.

Awards Exploration Tool
A **data reporting and export tool** became available to the public to explore governmentwide existing contracts.

INFORM 2.0
GSA expanded the **INFORM effort** and began testing it to scale. **INFORM 2.0** allowed more industry partners to participate, and increased the dollar threshold of eligible procurements.

Forecast Tool
GSA's Forecast of Contracting Opportunities Tool, which announces small business solicitations, added the highly sought after **bulk upload feature**.

Catalog Management
The foundation was laid for a future, **single source of quality catalog data**, the Authoritative Catalog Repository.



Summer 2020

**Total Improvements
15**



MAS Consolidation
After consolidating 24 Schedules into one, MAS moves into the last step, multiple contract consolidation.

Verified Products Portal
Contract awarded to build **Verified Products Portal**, which will transform how we capture and represent product details and supplier authorization status.

Commercial Platforms
Commercial Platforms **contracts awarded** to Amazon Business, Fisher Scientific, Overstock.com.

MAS Consolidation
GSA began the last step, **multiple contract consolidation**.

Agile Acquisition
18F launched a **new service for customers needing advice developing requirements** and managing acquisitions for agile software development projects under \$10M.

ASSIST 2.0
ASSIST tutorials offered an overview of new features and capabilities, helping agencies, suppliers, and the assisted acquisition workforce prepare for upcoming ASSIST changes.

Task Automation
"Truman Bot" became available to all FAS acquisition centers, assisting with the evaluation of 1,399 offers.

Category Management
The **Quick Decisions Dashboard** gave acquisition professionals access to comparative analytics and market research data.

GSA Advantage!
GSA Advantage! users could sign in with **one-time passwords through multiple methods**.



Fall 2020

Catalog Management
Launched the VPP to collect authorized supplier information and product details to share in GSA catalogs. Feedback has been overwhelmingly positive.

**Total Improvements
19**

Supply Chain Risk Management
New process to deactivate products on GSA Advantage! that pose significant supply chain risk.

Fleet Systems
Advanced Fleet Platform task order awarded to improve transparency and consistent processes in fleet management.

IT BPAs
The Defense Enterprise Office Solutions (DEOS) BPA - a key part of the DOD's Digital Modernization Strategy - was re-awarded. The 2nd Generation Information Technology (2GIT) BPA was also re-awarded.

Commercial Platforms
A subset of government purchase card holders began **buying commercial products** below the micro-purchase threshold from awarded e-marketplace platforms.

MAS Consolidation
GSA continued the last step, **multiple contract consolidation**.

Commercial Platforms
Awarded contracts to three e-marketplace platforms as part of the proof of concept, with a focus on modernizing and streamlining the commercial product buying experience.

Acquisition Automation
Two **bots** sped up MAS contractor assessments and processing of supplier modifications.

beta.SAM.gov
The **FPDS reports transition to beta.SAM.gov was completed**, and the FPDS reports module was retired.



Market Research
New automation on GSA Advantage! helped users conduct single searches on multiple part numbers and develop a more customized market report based on user needs.

2021 Preview

A look ahead

- Expand **Commercial Platforms** proof of concept and use feedback to streamline the buying experience. Deliver data dashboards to provide visibility into spend.
- Begin the CALM pilot to standardize and automate internal workflows that will increase speed and quality for suppliers and customers.
- Launch a new online "**Digital Experience**," giving customers access to expertise and best practices, and bringing many useful tools together in one place.
- The functionalities of SAM.gov will be integrated into the modernized **beta.SAM.gov** environment. Once integrated, legacy SAM.gov will be decommissioned and the new environment will retire the "beta" and be renamed SAM.gov.
- Continue **Catalog Management** system modernization work, including: finalizing requirements for the **Common Catalog Platform**; delivering a proof of concept for the **Authoritative Catalog Repository**; and incrementally integrating **Authorized Manufacturers** and wholesalers into the **Verified Products Portal** to start collecting product content and supplier authorization status.
- A new **Services Marketplace** initiative will support procurement of services, including aligning service contract offerings, improving market research and buying tools, and improving reporting systems.

For more information, www.gsa.gov/federalmarketplace